

Message Text

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PAGE 01 BONN 14770 141640Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 CIAE-00 INR-10 NSAE-00 /031 W
-----089100 150146Z /73

R 141633Z AUG 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 1073
AMCONSUL FRANKFURT
AMCONSUL MUNICH

UNCLAS BONN 14770

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - DELTA MUTUAL SALES, INC.
LOS ANGELES, CALIF.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

KLEINSCHMIDT GMBH
KOENIGSTOR 23
D-3500 KASSEL
CONTACT: HERR KLEINSCHMIDT
PHONE: 0561-75070
COMMENT: ABOVE CONTACT INITIALLY INDICATED INTEREST IN
US EQUIPMENT, SUBJECT TO COMPETITIVENESS OF PRODUCT
QUALITY AND PRICE. THE LIMITED LIABILITY COMPANY WAS
ESTABLISHED IN 1972 AS A DISTRIBUTOR OF SMALL ELECTRONIC
COMPUTERS AND RELATED EQUIPMENT. STAFF: 21, ANNUAL
TURNOVER SEVERAL MILLION DM.

SALOTA-LOTHAR SACHSSE GMBH, CO. KG.
RAABSTRASSE 24
D-8500 NUERNBERG
CONTACT: HERR JOCH, MANAGER
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PHONE: 0911/32177
COMMENT: COMPANY ESTABLISHED IN 1963, EMPLOYS 250 PER-
SONS, HAS SIGNIFICANT SALES. MANUFACTURES VARIOUS TYPES
OF COMPUTING EQUIPMENT. SELLS ITS PRODUCTS WITHIN
EUROPE, IN USA AND CANADA. FINANCES SOUND. OBLIGATIONS
MET PROMPTLY. BANK REFERENCE: KARL SCHMIDT BANKGE-
SCHAEFTE, NUERNBERG. DELIVERY: CIF AIRFREIGHT FRANK-

FURT, PAYMENT 30 DAYS NET. SUITABLE TRADE PARTNER.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
MEEHAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 14 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN14770
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Drafter: n/a
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Expiration:
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Handling Restrictions: n/a
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f3128663-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1741637
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - DELTA MUTUAL SALES, INC. LOS ANGELES, CALIF. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/f3128663-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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EO Systematic Review
20 Mar 2014
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